



WHO WE ARE

Wateen embarked on a mission to play its role in building the digital landscape of Pakistan, UAE & Malaysia by providing Telecom Services, Enterprise Solutions & Services, Professional Services, Cybersecurity, and much more.

Wateen is a leading Information and Communications Technology (ICT) company, focused on providing innovative technological solutions to diverse clientele across South Asia.

The Company and its affiliated entities are part of the Dhabi Group, and have been in this business for the past two decades. Our extensive expertise has led to productive partnerships with Global OEMs, delivering significant value to enterprises in international ICT landscape.

With Wateen, you're not just choosing a service; you're securing a partnership in which you'll be offered industry's most competent & skillful resources, who are deeply committed to meet all your business needs and steer your vision towards unprecedented heights.



WATEEN OVERVIEW

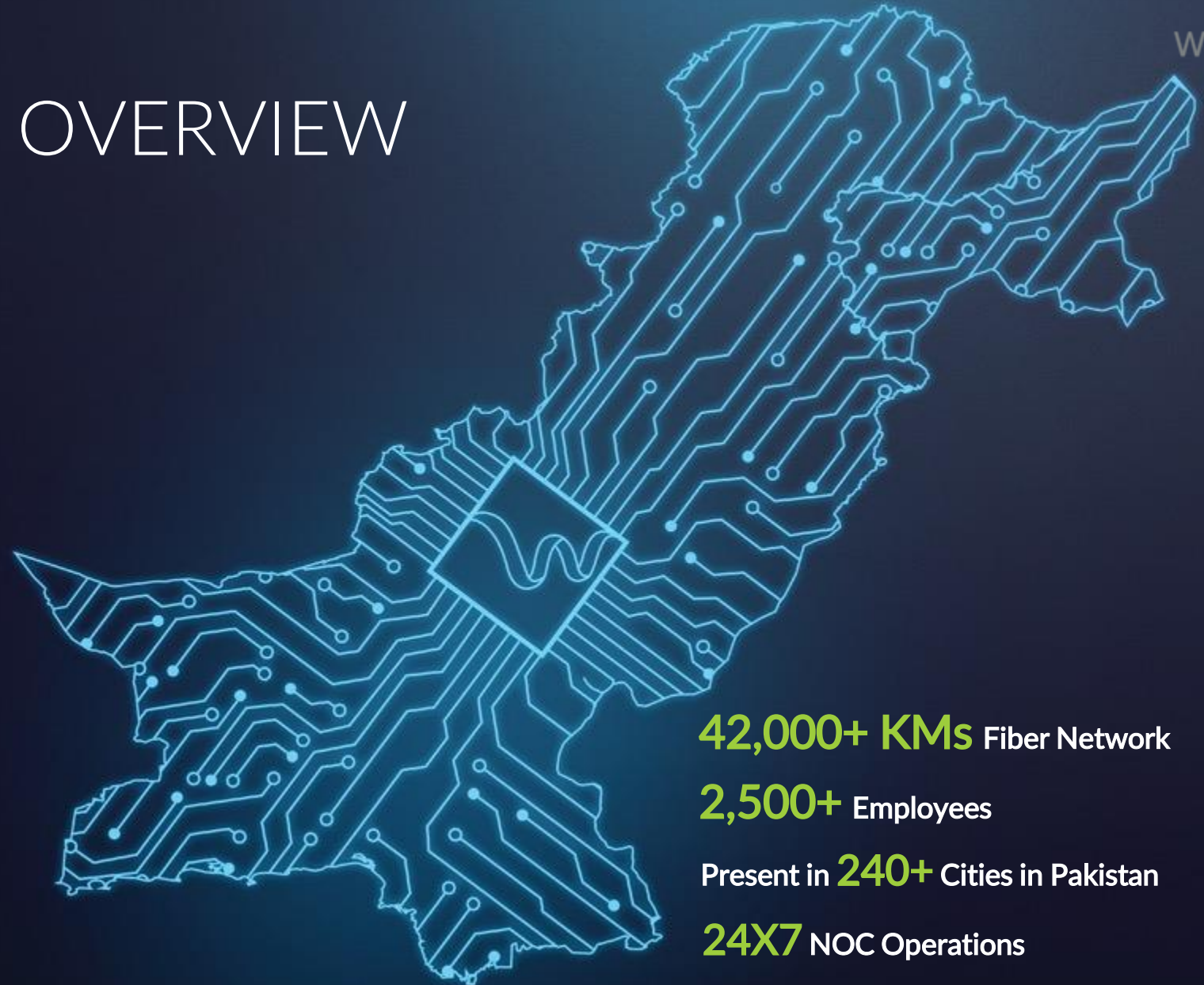
Wateen is the only carrier neutral national fiber infrastructure service provider in Pakistan.

Experienced technical resources

Partnerships with leading Global Vendors

Leading Enterprise Solutions and Connectivity Provider

International Presence in Pakistan, UAE, Malaysia



42,000+ KMs Fiber Network

2,500+ Employees

Present in **240+** Cities in Pakistan

24X7 NOC Operations

WHICH

VERTICALS

WE ARE SERVING

Education

Transportation

Government

Retail Chains

Banking Telcos

Healthcare

Manufacturing

Energy

Aviation

FMCG

WHY CHOOSE WATEEN

Experience

Certified and trained resources in Gartner leading platforms and solutions.

Skill Readiness

Wateen already has 500+ Advanced Technical, IT & Telecom resources for Telecom Deployment Services, Enterprise Solutions and Professional Services Projects in South Asia.

Partnerships

Strong partnerships with leading Global OEMs.

Operating Model

Sales & Technical Sales resource presence in UAE & Malaysia to be supported by a strong Pakistan based team to be used for projects delivery.



EXPERIENCED & CERTIFIED RESOURCES

500+

Resources

150+

Certifications



STRONG TECHNOLOGY PARTNERSHIPS



BUSINESS FOCUS AREAS



PROFESSIONAL SERVICES



RESOURCE OUTSOURCING

KEY ROLES WATEEN OFFERS

- Solution Architect
- Software Architect
- Software Developer
- QA Engineer
- Scrum Master
- DBA
- Project Managers
- UI/UX Designer
- Business Analyst
- SDM
- Firewall Engineers
- SIEM/SOAR Engineer
- Network Engineers
- Enterprise Architect
- SecOps Engineer
- Collaboration Expert
- Data Management Specialist
- Product Managers
- IT Infrastructure Specialist
- Blockchain Developer

IT Outsourcing



Staff Augmentation



Managed Services



APPLICATION MANAGEMENT SERVICES (AMS)

Wateen offers comprehensive AMS that enables customers to improve internal efficiency, increase user-satisfaction and free internal IT/business teams to focus on future business instead of constantly returning to existing or, outgoing technology.

Plan & Design

Build & Test

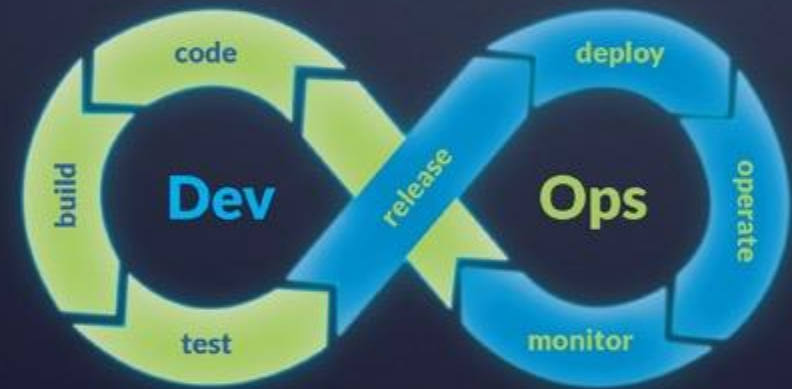
Run & Optimize



CUSTOMIZED

SOFTWARE DEVELOPMENT

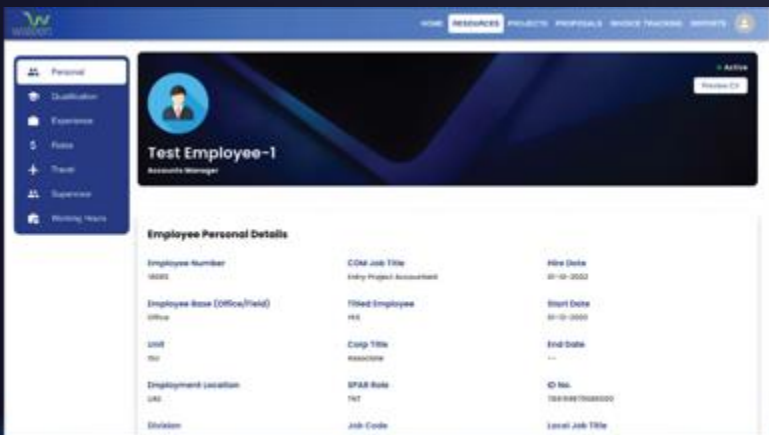
MANAGED SOFTWARE DEVELOPMENT LIFECYCLE | SDLC/DEVOPS



- Experienced **full stack** developers for large scale software solutions.
- Diverse and professional teams providing **SDLC/DevOps** support including performance, issue resolution, and code documentation.
- Integration and deployment architecture for seamless software upgrades.
- Expertise in developing cloud-native applications on AWS/Azure/GCP.



CUSTOMIZED SOFTWARE APPLICATIONS



Test Employee-1
Accounts Manager

Employee Personal Details

Employee Number: 0001	CDM Job Title: Safety Project Accountant	Hire Date: 01-10-2002
Employee Base (Office/Field): Office	Titled Employee: YES	Start Date: 01-10-2002
LINE: 001	Emp Title: Associate	End Date: --
Employment Location: UAE	SPAR Role: TKT	ID No: 10000000000000
Division: 00000000	Job Code: 00000000	Local Job Title: --



Opportunity Status

Opportunity Type	Count
Open Opportunities	100
Lost Opportunities	50
Expired Opportunities	20

Revenue by Quarter

Quarter	Revenue
Q1 2015	100000
Q2 2015	120000
Q3 2015	150000
Q4 2015	180000

Top Open Opportunities - 100

Opportunity Name	Value
Opportunity 1	100000
Opportunity 2	80000
Opportunity 3	60000

Top Open Opportunities - Total Revenue

Opportunity Name	Revenue
Opportunity 1	100000
Opportunity 2	80000
Opportunity 3	60000



Overview (Data available as of 2022-09-06 10:29:02)

Sales Produced: 157,445	Sales Consumption: 89,741	Grid Consumption: 19,953	Retail Base: 157
Active Mains: 0	Sales Exported: 67,704	Revenue Saving: 45,048	Site Systems: 2
Carbon Footprint Reduction: 59,072	Number of Trees Planted: 81	Fossil Fuel Saved: 50	

Performance Ratio Comparison

Category	Value
Part 1	100
Part 2	150
Part 3	200



Business Support System

Home Admin Customer Financials Inventory THSRG SHS Enterprise Solution OSS Retailer and Reseller Log Out

Customer Details

Contract ID: 1004472	CSAF No: ITD6VPH0003
Customer Type: Consumer	Platform: GPON
First Name: a	Last Name: a
Company Name: Not Available	NEC: --
Passport No: 50p22432	Consumed Volume: %
Billing Address: a, a, a, a, a, Lahore.	
Service Address: a, a, a, a, Lahore.	
Physical Address:	
Zone:	Mobile #: 0321-1111111
Land Line: 04211111111	Secondary Mobile#: 0300-
Secondary Land Line: 042	Email: test.test@wateen.com
Gender: Male	Fax #:
Date Of Birth: 1/1/2015 12:00:00 AM	NTN: --
Creation Date: 8/11/2015 2:44:29 PM	Sales Tax #:

[View Ticket History](#) [Create Ticket](#)

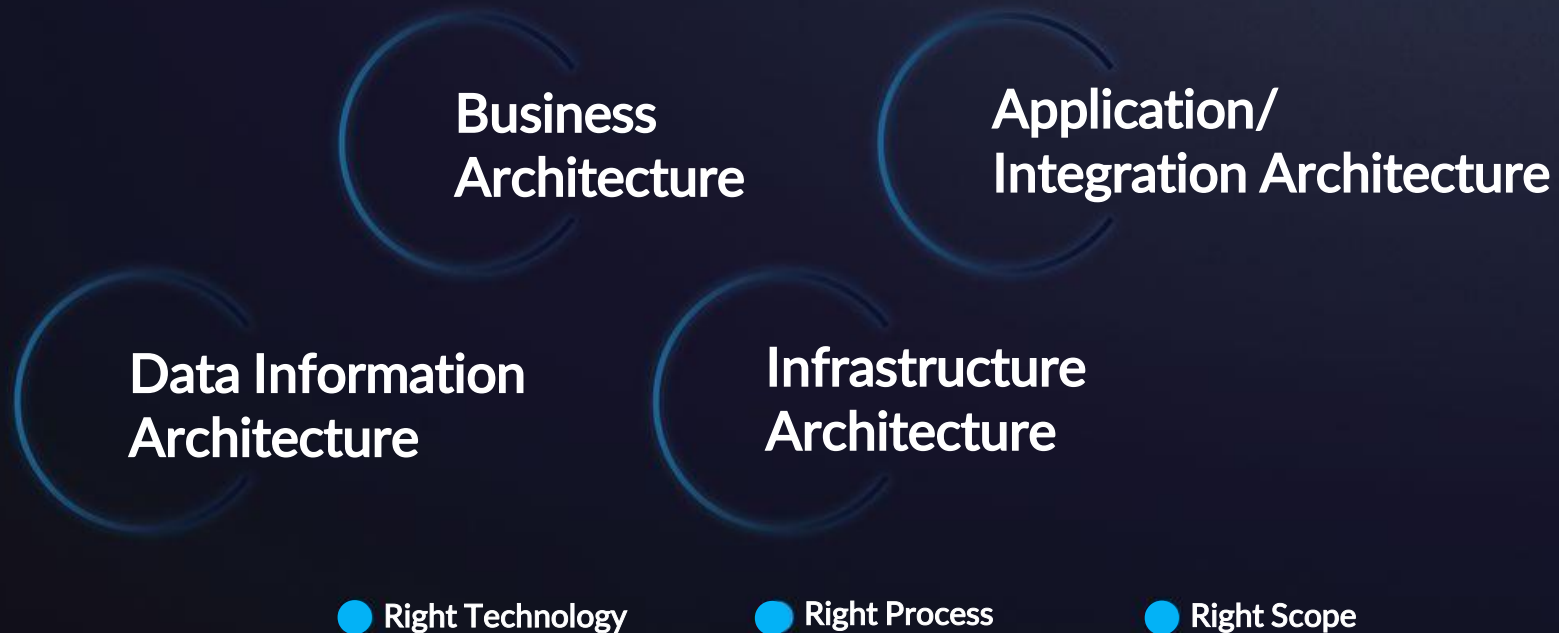
ENTERPRISE

ARCHITECTURE PRACTICE

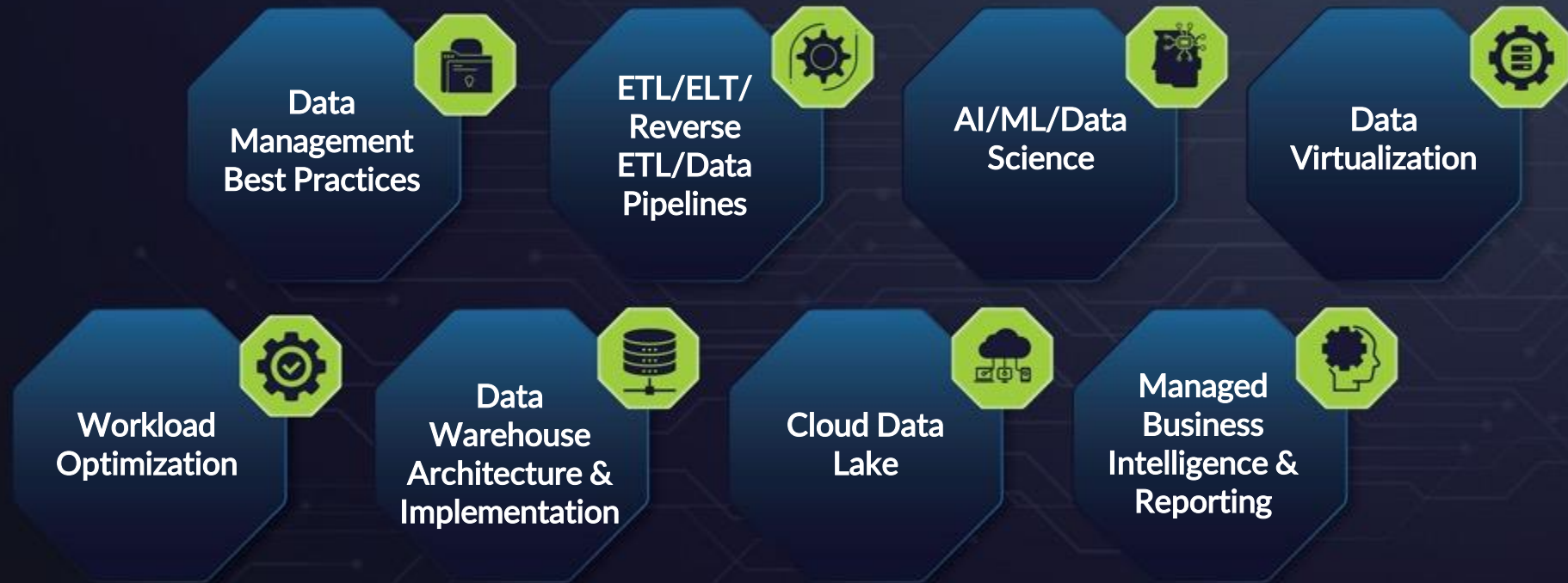
Using TOGAF Enterprise Architecture Framework.

Follow industry best practices to document AS-IS architecture.

Architecture for rapid ROI, Lower CAPEX/OPEX, User Satisfaction, and Sustained Growth.



DATA MANAGEMENT SERVICES



CLOUD SERVICES

EXPERTISE

- Strategy and Consulting
- Migration and Implementation
- Cloud DevOps
- Digital Transformation
- Data and Analytics
- Security and Compliance
- Application Modernization

ROLES

- Cloud Solutions Architect
- Cloud Developer
- DevOps Engineer
- Cloud Security Engineer
- Cloud Consultant



CYBER SECURITY



PROTECTING BUSINESSES FROM CYBER THREATS





WATEEN OPERATIONAL & MANAGED SERVICES WITH **24X7 NOC, SOC & 2500+** RESOURCES ACROSS PAKISTAN

ENTERPRISE SOLUTIONS & SERVICES



IT INFRASTRUCTURE

SOLUTIONS & SERVICES

Routing & Switching

Security Solutions

Unified Communications

Data Center Technologies

Compute & Storage

Hybrid Cloud Deployments

Modern Workplace Collaboration

Managed Services



SOLUTION

INTEGRATION
EXPERTISE



INFRASTRUCTURE

PLANNING AND AUDIT SERVICES

Network

Hardware & Software

Data Center

Compliance

Cloud

DR & Business Continuity

Security



TELECOM SERVICES



WATEEN'S OFFERING – CONVERGED COMMUNICATION SERVICES & SOLUTIONS

Carrier

- Fiber Infrastructure
- Managed Capacity
- VSAT
- Fiber-to-the-Tower
- Co-location/Hosting Services
- Networking & IP Solutions
- Voice/LDI Business
- Operations & Maintenance
- Smart Energy Solutions
- Managed Services
- Software Services
- Managed Security

Enterprise

- VPN Connectivity
- Data/Internet: IP Bandwidth
- VSAT
- Data Networking, IP, Data Center & Security Solutions
- Compute & Storage Solutions
- Voice/PRI Solutions
- Managed Services
- Smart Energy Solutions
- Managed Surveillance
- Software Services
- Managed Security

SME

- VPN Connectivity
- Data/Internet: IP Bandwidth
- Co-location/Hosting Services
- Voice/PRI Solutions
- Data Networking, IP & Security Solutions
- Managed Services
- Smart Energy Solutions
- Managed Surveillance
- Software Services
- Managed Security

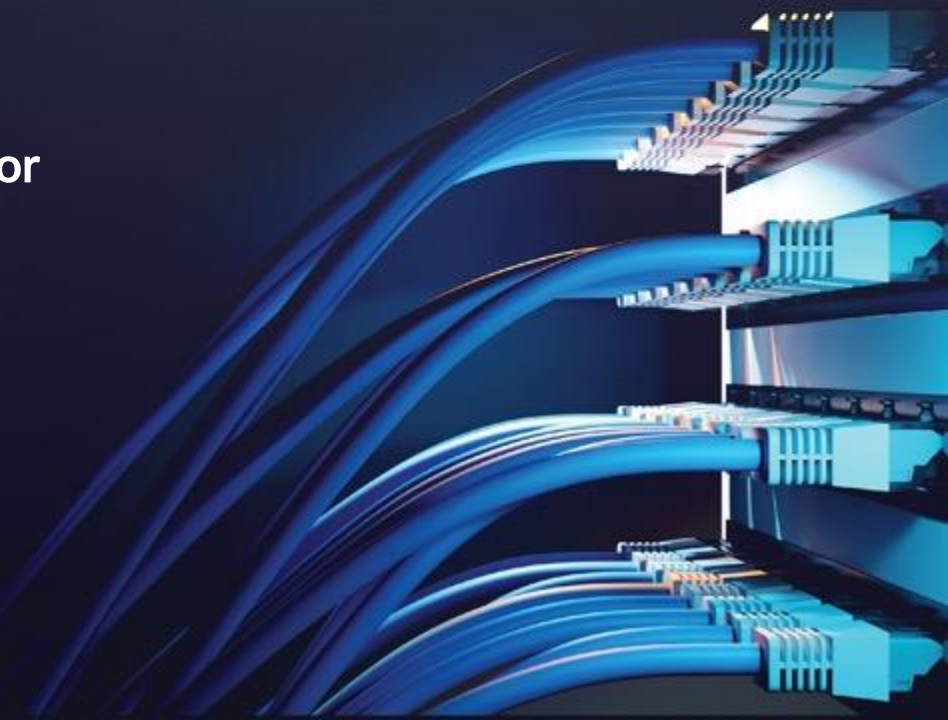
Consumer

- Internet
- TV (Digital/Analog)
- Voice
- Smart Energy Solutions
- Managed Surveillance



OPTICAL FIBER NETWORK

- Optical Fiber Network planning and design services for network construction and rollout.
- Project management and deployment services for network rollout.
- Support services for network optimization identifications.
- Digitization of Infrastructure through GIS and GIS based Analysis for new opportunities w.r.t existing footprints.



TRANSMISSION NETWORK

- Network Design and planning services based on transport technologies with support of commercial telecom vendors.
- Project management services for new and expansion transmission projects.
- Support services for network optimization identifications.
- Managed services of 1st line, 2nd line support having using inhouse trained operations teams.



ACCESS NETWORK (GPON & FTTH)

- OSP & ISP Design Services for Access Network Construction & Expansion.
- Post Sales Support Services related to Configuration of Services w.r.t customer requirements.
- FTTH Projects Turnkey Designing for BOQ Estimations & Rollouts.
- OSP & ISP Design Services for fiberization of Cell Sites.



VOICE/LDI SERVICES

- Provision of transit routing to national & international carriers through already setup VOICE / LDI network.
- Exploration & integration of new transits for calls routing.
- Providing managed services for Class 4 / Class 5 related traffic.
- Providing ITFS, managed solution & services for international voice carriers.





ENERGY SOLUTIONS

PRODUCTS & SERVICES

**Industrial Solar
Grid-Tied Solutions**

**Industrial Energy
Storage Systems**

**Small scale Grid-Tied
and Hybrid Solar
Solutions**

**Building Integrated
Photo-Voltaic
Systems**

**Floating PV
Systems**

**EV Charging
Stations**

**Energy
Efficiency
Solutions**

**Energy Asset
Management
Solutions**

SOME OF **OUR KEY CUSTOMERS**





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